

Here are the first steps:

- 1. Training:
 - Supervisor (5 days) \$775/person
 - Worker(s) (4 days) \$450/person
 - Annual Refresher for each person \$220/person
- 2. Submit Certificates to each specific State for license/accreditation
 - SC Supervisor \$50/person Worker \$10/person
 - NC Supervisor \$100/person (High school diploma or GED, plus 3 months documented experience)

Both States - Worker \$25/person

- 3. Insurance Requirements:
 - General Liability
 - Automobile
 - Workman's Compensation
 - Pollution
 - Bonding (P&P)
 - Recommended a minimum coverage of \$1,000,000
- 4. Other Licensing Requirements

North Carolina – if bidding ≥\$30,000 must be a General Contractor South Carolina - SC-DHEC (all RACM work) Asbestos Contractor License in the name of a supervisor (\$100/year) renewed yearly

City Permits - Based on the location

- 5. Medical Surveillance and Respiratory Protection Program
 - ➤ Administrative cost for programs & recordkeeping for duration + 30 yrs
 - Physical ≥\$150/person (annually)
 - Respirators ≥Half Face \$10each/Full Face ±\$125/each
 PAPR ±\$350/each

 - ➤ Replacement filters ≥\$4/\$35
- 6. Equipment and Supplies
 - ➤ HEPA Vacuum ≥\$800/each
 - ➤ Negative Air Machine ≥\$800/each
 - ➤ HEPA Filters for Negative Air Machine ≥\$175/each
 - ➤ Manometer \$1200/each
 - Decon Units (Pop ups) ≥\$150/each one time use
 - ➤ Polypropylene or Tyvek Suits \$25/case of 25
 - (True) Airless Sprayer ≥\$500
 - Shower Pump ≥\$750 + cost of replacement filters
 - Duct Tape ≥\$90/case of 24 rolls
 - Polyethylene Goods:

4-mil - ≥\$45 roll/20x100

6-mil - \geq \$75 roll/20x100

6-mil bags - ≥\$75/roll of 100

Glove bags - ≥\$135/roll of 20

- Cost of Utility Knives, Scissors, Scrapers, Solvents, Rags, etc.
- 7. Payroll Supervisors \$16-20
 - Workers \$8-10
 - \triangleright Support Staff (Remember the Paperwork)
- 8. Paperwork:
 - Permit Fees (Based on state and size)

 - Recurring PermitsAnnual Licensing Fees for Company and Employees
 - ➤ Insurance Applications for Bid Bond and P&P Bonds
 - Job Books
 - Pre/Post Submittals
- 9. Vehicles Trucks, Trailers, Dumpsters
- 10. Waste Haulers and Disposal Fees
 - > \$55 to 65 cu yd
 - \$180-250 hauling fee